

Breakout no 3 – EB/JT group – raw output

What are the benefits that PPM can bring to your organisation?

- Types of benefits?
 - Common understanding of the need (requirements) between customer and supplier
 - More collaboration to produce end product
 - Clarification of customer and supplier roles (responsibilities)
 - Structured way for customer and supplier to interact
 - Increased 'common knowledge'

- Organisations interested?
 - Depends on scale
 - More useful a framework
 - Particularly useful for new ventures/projects
 - Less useful with suppliers with standard 'off the shelf' products or datasets.
Consider that that the level of quality produced should be fit for the customer's purpose (one size does not fit all)
 - Business models may not be aligned, particularly with multiple customers
 - Scalability against investment and the accreditation level required - managing the risk

- To whom is PPM an advantage?
 - Ordnance Survey as a customer (based on current case study data)
 - Ordnance Survey as a supplier (based on current case study data)
 - Other suppliers particularly for one shot process (new ventures/projects)
 - Greater value for Customers/Clients

- How can PPM be organised to succeed?
 - Identification of responsibilities (roles)
 - Communication during the process (start as soon as possible)

- Do the customer and supplier have the same perspective/benefits?
 - Ultimately not! However both want.....
 - Successful project
 - Win – win scenario
 - Resolution of problems
 - Clear partnership
 - Sharing risks and benefits